

## CORPORATE PROFILE



A Solution Leader with an Impeccable Reputation for Delivering Value.





## Zantech Management Team



**Zia Islam** President and CEO

## **Corporate History**

Zantech was founded in 2007, by Zia Islam with the vision of building an organization, highly skilled at developing technology-oriented solutions for information systems requirements, for Federal Government customers. What started as an 8(a) small disadvantaged business, quickly grew to more than \$40M in revenue, earning multiple awards, and recognition as one of the fastest growing companies in the metro region.

During our 10+ years of rapid growth, serving Federal customers in the Department of Defense, Department of Homeland Security, and other Federal Civilian Agencies, Zantech has expanded its initial vision by assembling a diverse and impressive set of capabilities spanning IT, system development and engineering, and program management.



**Richard** Zelkowitz Chief Growth Officer

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**Jim Barrineau** (Colonel, USA RET) Director, Army Programs •

• Established Zantech in 2007 after a 14 year career at General Motors Corporation as a Senior Program Manager • Committed to continuous process improvement, earning the ASI Six Sigma "Black Belt Award" for Design • BS an MS degrees in Mechanical Engineering

- Provides leadership across the Business Development Lifecycle including Capture Management, Business Development Operations, and IDIQ Management.
- Well versed in the competitive acquisition process from both a contractor, as well as a government customer perspective. Served as General Counsel for the U.S. Senate, Office of the Sergeant at Arms, where he was responsible for all of the Senate's technical acquisitions.
  - BA from John Hopkins University, MBA from the Wharton School of the University of Pennsylvania, and JD Washington University.

• Supports the global enterprise IT environment for the Army and the entire DoD Manages multi-million dollar contracts supporting the Army global IT environment Masters of Military Strategic Studies, MS and BS in

- Telecommunications
- PMP and Security+ certified



By focusing on standards-based processes and tools, Zantech helps clients meet mission objectives, maintain critical functions, and transform critical systems.

## Certifications

- CMMI Maturity Level 3 DEV
- ISO 9001:2015 Quality Management System
- ISO 20000-1:2018 IT Service Management
- ISO 27001:2013 Information Security Management
- ISO 14001:2015 Environmental Management System
- PMP Certified Project Managers
- ITIL Certified Staff
- Lean Six Sigma Black Belts
- Agile Center of Excellence
- Top Secret Facility Clearance

















VACC

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Asian American **Business** 









## **BROAD CUSTOMER BASE**



Since 2007, Zantech built its project management processes on successful performance on more than 75 prime contracts for the Department of Defense (DoD), Department of Homeland Security (DHS), Department of State (DOS), and many other Federal departments and agencies.

## ~30 CONUS Locations Nationwide and OCONUS presence





#### DEPARTMENT OF DEFENSE

DISA OSD US Army USAF



#### DEPARTMENT OF STATE

ECA IRM FSI NEA HR



#### UNITED STATES COAST GUARD

Prime TABSS contract holder



#### DEPARTMENT OF THE AIR FORCE

25th Air Force



#### THE DEPARTMENT OF THE TREASURY

Office of the Comptroller of the Currency

### NASA

- Goddard Space Flight Center • AETD SES • ESES II • PAAC IV
  - PILS/PIKES



#### U.S. DEPARTMENT OF HOMELAND SECURITY

CBP ICE FEMA USCG HQ



#### DEPARTMENT OF THE NAVY

Prime SeaPort-e contract holder



#### DEPARTMENT OF THE ARMY

CID FMS GFEBS

#### DEPARTMENT OF COMMERCE

Bureau of Economic Analysis, Estimation IT System





#### DEPARTMENT OF HEALTH & HUMAN SERVICES

Prime SPARC contract holder

#### DEPARTMENT OF VETERANS AFFAIRS

VA Enterprise Architecture Repository system support

ZANTECH **CORPORATE OVERVIEW** 

## STRATEGIC MISSION AREAS



Health IT



Services



Application

Development



Infrastructure Program Management

Support

Zantech's professional services span the full system development life cycle, focusing on program support, applications development, and systems operations and maintenance.

Security

## **Prime Contract Vehicles**

- GSA OASIS SB Pool 3
- US Army ITES-3S
- US Army RS3
- GSA MAS
- HHS CMS SPARC
- US Army PMSS3

## **Joint Ventures**

- EZteq LLC: WOSB, SB, SDB and EDWOSB
- Zantech-Ark LLC: 8(a), SB and SDB

# **HEALTH IT**

As a Prime Small Business contract holder of the Department of Health and Human Services (DHHS) Centers for Medicare & Medicaid Services (CMS) Strategic Partners Acquisition Readiness Contract (SPARC) - a \$ 25B, ten-year IDIQ -Zantech provides strategic, technical, IT and program management advice, guidance, and support services to CMS to modernize business processes and IT systems, as well as support CMS' systems and their operations.







## **Our Newest Strategic Mission Area**

## **ENGINEERING SERVICES**

Zantech offers a full spectrum of program and system lifecycle engineering support services that result in value-added contributions to a wide range of Federal acquisition and development programs.



## **OUR SERVICES**

- Architectural Support
- Lifecycle Cost Estimation •
- Systems Engineering
- Studies and Analysis •
- **Risk Management** •
- Configuration Management •
- Test and Evaluation Support •
- Integrated Logistics Support
- Documentation and Technical Data Support •





## Case Study

#### **CUSTOMER**

Department of Homeland Security (DHS) United States Coast Guard (USCG) CG-9326 Polar Icebreaker

#### CHALLENGE

of the USCG Icebreaker fleet.

#### **ACTIONS**

- refreshes necessary to achieve the targeted service life extension.
- considered for upgrades to match POLAR STAR.
- similar to the preservation dry-dock for POLAR SEA.
- by POLAR STAR after a service life extension project.

Work with the USCG to perform an Analysis of Alternatives (AoA) to help determine the future

• Define all the maintenance actions, engineering changes, parts, costs, and technological

Assess supply chain viability for the systems within POLAR SEA's configuration and those

• Develop a POAM to prepare POLAR STAR for decommissioning and lay-up in a manner

Conduct a physical configuration audit of each major system onboard both POLAR STAR and POLAR SEA to identify equipment onboard POLAR SEA that can (or cannot) be used

## **CYBER SECURITY**



Today, like never before, information security threats (insider and outside threats) and vulnerabilities can cause grave damage to our national security.



## **OUR SERVICES**

- Create and shape Cyber Security and Risk Management Policies and Procedures
- Harden and Secure Applications and Operating Systems
- Establish and Implement Security Controls per the NIST Risk Management Framework (RMF)
- Work with the Defense Information Systems Agency (DISA) to Build STIG Baselines for Various Platforms and Operating Systems
- Prepare Systems for Authority to Operate (ATO)
- Vulnerability Scanning, Penetration Testing, and Analysis with tools such as ACAS, Tanium, Nexpose Rapid 7, Nessus, Retina, Wikto, Nikto, AppScan, WebInspect
- Continuously monitor per NIST SP 800-37 for risk and vulnerability • mitigation



## **Case Study**



Department of Defense Defense Information Systems Agency (DISA) Joint Service Provider (JSP)

#### **CHALLENGE**

Secure the Macintosh Center of Excellence (Mac CoE) Apple Macintosh operating systems (macOS) for secure operation in the DoD information infrastructure.

#### **ACTIONS**

- Management Framework (RMF).
- Develop expertise, knowledge and input for all macOS STIGs. •
- Accreditation Boundary.
- to support the macOS secure Authority to Operate (ATO).
- •
- •

"[Zantech] consistently provided exceptionally high-quality solutions and products. Contract requirements exceed technical standards, excellent planning and control of engineering tasks."

• Staff a CoE to maintain and secure the DISA-approved Macintosh Core Image OS. Provide engineering configuration management and support aligned with the Risk

Create and manage the Macintosh Environment eMASS based on the DISA JSP

• Assess, configure, remediate and write security controls for the Apple macOS-related Systems in OSD - assessing it against NIST SP 800-53v4 and maintaining the eMASS record

Create documents on RMF compliance and create the System Security Plans (SSPs).

Implement, test, and create Vulnerability Management Plans (VMPs) for Macs.

Analyze, assess, and configure software from vendors including Apple, Microsoft, and Adobe to meet DISA JSP Risk Management and Cyber Security guidelines.

## **APPLICATION DEVELOPMENT**







#### **CUSTOMER**

Department of State Consolidated American Payroll Processing System (CAPPS)

#### CHALLENGE

Provide services through the entire Software Development Lifecycle (SDLC) in areas including, requirements analysis, design, quality assurance, testing, implementation, configuration management, process management, and support to operate and maintain CAPPS.

#### ACTIONS

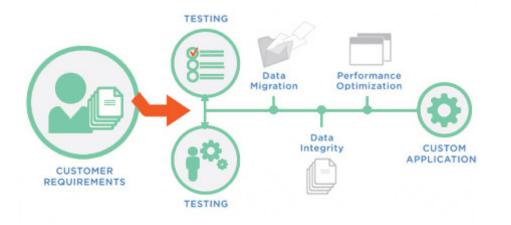
- into application specific requirements.
- applications such as Employee Express and Annuitant Express.
- between applications.
- requirements are reconciled as part of the test process.

A Special Projects Team member recently received special recognition in the form of a written commendation from the customer for the "outstanding job that she has done to facilitate the development and deployment of this release. She is thorough, diligent, and extremely professional in all her involvement with all the key stakeholders on a high visibility project."



## **OUR SERVICES**

Zantech performs the full range of Software Development Life Cycle (SDLC) activities for our customers. Based on customer-specific requirements, we customize existing software for special applications, develop specialized applications for mobile platforms, and create new systems using various development approaches from Classic Waterfall, to Agile or a hybrid.



• Gather requirements through meetings with finance users—supervisory accountants, auditors, and payroll/systems accountants—to discuss business needs and encapsulate them

• Handle all inbound interfaces to CAPPS from related financial systems, such as the Web Time and Attendance via Telecommunications (Web TATEL), the Retirement Records System (RRS), the Government Employee Management System (GEMS), and other

• Perform requirements analysis of the compensation systems support life cycle.

Develop detailed designs and technical requirements and make changes to all impacted software modules including changes to the file layouts, program logic, and interfaces

• Facilitate thorough system testing for all changes to the payroll system, ensuring that

## **INFRASTRUCTURE SUPPORT**



We deliver integrated infrastructure support services that enable the underlying physical environment to support the customer's processes, physical resources, and all software and hardware infrastructure.



## **OUR SERVICES**

- Information Assurance, Interoperability, Application Integration
- Information Exchange
- Local and Wide Area Network (LAN/WAN) Security and Operations
- Continuity of Operations (COOP) (Design, Planning, Testing, Implementation)
- Risk Management
- Data Center Design, Build Out, Implementation, Integration, Operations, and Security
- Application and Data Migrations
- Infrastructure Configuration Management (Including Mapping and Documentation)
- Testing and Evaluation
- Conceptual and Physical Infrastructure Model (As Is & To Be) Definition and Implementation



## Case Study

#### **CUSTOMER**

Department of Homeland Security (DHS) United States Coast Guard (USCG) Operations Systems Center (OSC)

#### CHALLENGE

Enable continuous operations by providing information technology data floor and facilities support for the USCG OSC.

#### **ACTIONS**

- system's security profile for secure networks and devices.
- Install, maintain, upgrade and service the office network's physical layer.
- Manage and perform hotline support functions for data floor and facility help desk tickets.
- Maintain the configuration and property management activities for Data Floor, facility groups, and at the OSC Detachment Chesapeake (ODC) to include all Configuration Items (CIs) and property.

"Zantech continues to perform at the exceptional level and is consistently looking for ways to improve our processes. Zantech provides the Coast Guard with the highest quality at an efficient and cost-effective staffing level. As the COR, I could not ask for more from this vendor. Zantech has proven to be a valued partner in meeting our data center requirements."

Perform network and system administration for the Security System's network (hardware, software, and networking equipment). These duties include performing system administration, system configuration, operating and application upgrades, and ensuring the

• Provide physical and Cyber Security administration support, including classified space administration, access control administration, key management, security clearance processing, security credential administration, visitor request processing and security documentation processing in direct support of Classified System Support.

## **PROGRAM** MANAGEMENT



Zantech's program management support services are based on our knowledge of Federal Government acquisition regulations and policies, an in-depth knowledge of product life cycles, and the use of metrics and thresholds to manage risks.



## **OUR SERVICES**

- IT Portfolio Management
- Strategic Planning
- Capital Planning and Investment Control (CPIC)
- Business Process Improvement
- Enterprise and Service Oriented Architecture (e-government)
- OMB Budget Submission (A300-Business Case Development)
- Quality Assurance
- Configuration Management
- Business Process Re-Engineering
- Performance Metrics
- Project Management Institute (PMI) Methods
- Independent Verification and Validation (IV&V)



## Case Study



Department of Homeland Security (DHS) United States Coast Guard (USCG) CG-931 Aviation Acquisitions

#### CHALLENGE

Program Management support for the acquisition of the Medium Range Surveillance (MRS) and Long Range Surveillance (LRS) Maritime Patrol Aircraft (MPA), Unmanned Aircraft System (UAS), and the upgrade of existing aircraft to include C-130H, H-60, and H-65.

#### ACTIONS

- Provided support for administrative, business finance accounting, risk management, schedule analysis, systems engineering and cost analysis functions.
- Program Management over 4 separate acquisition programs (CG-931, CG-9311, CG-9312 and CG-9315) required by the USCG major systems acquisition process.
- Superior knowledge of Major Systems Acquisitions policies and procedures.
- Exceeded standards for completion of contract tasking, deliverables, and administrative requirements.
- Successful transition plan from stop work order.

"[Zantech] support staff continues to be committed to the CG mission while working in a team environment. The interaction between all contractor, government, and military staff during the measurement period was seamless and is an asset to CG-931, CG-9311, and CG-9312 aviation projects."

Successful transition plan from previous contractor through a Government furlough and



Through strategic alliances with leading IT service providers, Zantech provides high quality, cost effective, state-of-the-art holistic solutions to satisfy and exceed customer requirements.

Zantech is focused on providing "Outstanding Performance...Always".

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